

## Quarterly Review – Wellington Zoo Trust

Wellington Zoo Trust has presented its report for the quarter ended 30 September 2005 for review. A summary of key findings is presented below and the report is attached.

### Highlights: achievements

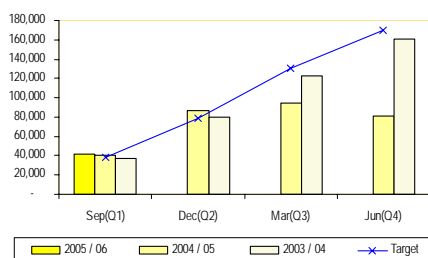
- Excavation for the Chimpanzee Night Quarters commenced in September.
- Two successful offsite Cheetah Encounters took place in September, one of which was filmed for Close Up.

### Activities during the quarter

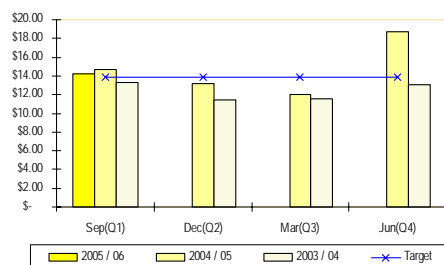
- Admissions programmes have been initiated for White-Cheeked Gibbons, Agoutis, Servals and recent arrivals include Otago Skinks, Porcupines, Pygmy marmosets and Tarantulas
- The Zoo's continued high media profile included feature-style news items on the Good Morning Show, the Breakfast Show and Close Up.

### Performance

Wellington Zoo visitor numbers  
(cumulative)



Council subsidy per Wellington Zoo visitor



### Macro Key Performance Indicators

The following KPI's have been agreed as part of the Statement of Intent as required by the Local Government Act 2002

Measure	Annual Target	Quarter Target	Quarter Actual
Number of visitors per year	170,000		41,569
Number of school visits	14,000		2,681
Number of Sleepovers	3,700		828
Conservation Programme managed species	30%		42%
Animal wellbeing – compliance	Comply	Comply	Yes
Learning outcomes	> 95%		100%
Average Subsidy / customer	\$13.90		\$14.21
Average retail income/ transaction	\$7.95		\$8.37
Average income per visitor generated by "Trust activity"	\$9.40		\$9.94
Ratio of Trust generated income as % of WCC grant	> 65%		> 70%

- The subsidy / customer is based upon the operating grant from WCC
- The retail income / transaction relates to actual purchases
- The average income per visitor is based on *all other non WCC income*

Contact officer: Ian Clements

### Financial Commentary

- Admissions for the quarter were well up on previous year averages and Other Corporate Income was 27% ahead of budget
- Analysis of the cash flow statement suggests that the level of working capital may run very low prior to the next injection of funding.

### Statement of Financial Performance

For the quarter ended 30 September 2005

\$'000	Q1		YTD		FY Budget
	Actual	Budget	Actual	Budget	
Income	1,004	1,000	1,004	1,000	4,095
Expenditure	1,033	1,009	1,033	1,009	4,095
Total Surplus	(29)	(9)	(29)	(9)	0
Operating Margin	(4%)	(1%)	(4%)	(1%)	-
Operating Surplus	(44)	(9)	(44)	(9)	0

### Statement of Financial Position

As at 30 September 2005

\$'000	YTD	2004/05	FY
	Actual	Actual	Budget
Current assets	694	342	139
Non-current assets	95	62	54
Current liabilities	909	446	348
Non-current liabilities	44	93	89
Equity	(164)	(135)	(244)
Current ratio	0.76 : 1	0.77 : 1	0.40 : 1
Equity ratio	(21%)	(33%)	(126%)

### Statement of Cash Flows

For the quarter ended 30 September 2005

\$'000	YTD	2004/05	FY
	Actual	Actual	Budget
Operating	367	(192)	(71)
Investing	14	22	(52)
Financing	-	-	-
Net	381	(170)	(123)
Closing balance	509	128	4

Note: *FY Budgets are as approved in the Business Plan.*

## Profile – Wellington Zoo Trust

WELLINGTON



### History of Wellington Zoo

Nearly 100 years old - the oldest zoo in New Zealand

Wellington Zoo was founded in April 1906 when a young lion was presented to Wellington City by the Bostok and Wombwell Circus. The lion, named 'King Dick', after Prime Minister Richard Seddon, who had died that year, was initially housed at Wellington's Botanic Gardens along with a small collection of animals. In 1907 the City Council developed a part of Newtown Park into New Zealand's first zoo. The Zoo grew rapidly, and by 1912 around 500 animals were housed in cages, aviaries and a huge sea lion pool.

### Wellington Zoological Society

This society was largely responsible for the early growth and development of the Zoo through its donations of large numbers of animals and plants. The Second World War slowed down the Zoo's development until the 1950s, when the Zoo's role was to entertain the public with elephant rides, performing goats and chimpanzee tea parties.

### Modern approach

In line with changing attitudes, modern zoos around the world now provide more natural environments for their animals. Wellington Zoo has extensively redeveloped the tiger, monkey, lion, chimpanzee and baboon enclosures over the past 20 years. On the Tropical River Trail visitors are surrounded by a rainforest habitat, separated only by a moat from three species of primates.

Wellington Zoo is committed to a future in conservation and education. It is actively involved in international captive breeding programmes for both native and exotic endangered species. The aim is to maintain sufficient genetic diversity to sustain viable breeding populations. Equally important is the Zoo's role in raising visitors' awareness of the importance of the conservation of its resident species through keeper talks, signage and other activities.

### Entity Data

Established	2003	
Board	Neale Pitches (Chair) Lee Parkinson Denise Church Frances Russell Phillip Meyer Cllr Celia Wade-Brown	<i>Term expires:</i> 31 Dec 05 31 Dec 05 31 Dec 05 31 Dec 07 31 Dec 07 Oct 07
CEO	Alison Lash	
Balance date	30 June	
Number of FTE staff	55	
Website	<a href="http://www.zoo.wellingtonzoo.com">www.zoo.wellingtonzoo.com</a>	
Type of entity	Council-settled Trust	
LGA designation	CCO	
By reason of	Board control: all trustees appointed by Council	
Council interest	\$3,113 (\$2,392 direct grant)	
Type of interest	Ownership of land & buildings	