

Quarterly Review – Basin Reserve Trust

The Basin Reserve Trust has presented its report for the quarter ended 30 September 2005 for review. A summary of key findings is presented below and the full report is attached.

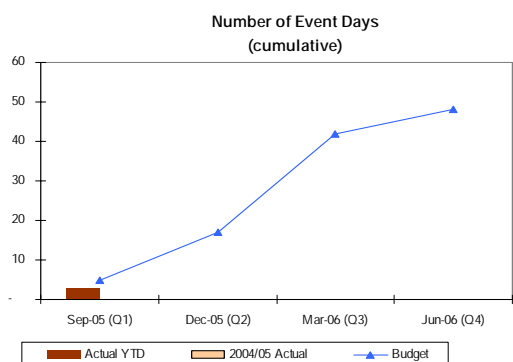
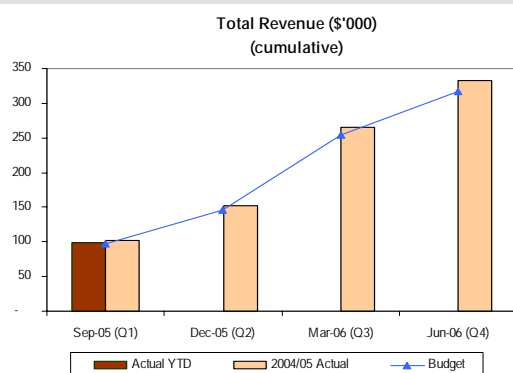
Highlights: achievements

- Agreement has been reached with a naming rights sponsor for the Basin Reserve as approved by Council on 29 September 2005. The agreement is now subject to regulatory requirements re signage being satisfied.

Activities during the quarter

- This quarter is traditionally a quiet one for the Basin Reserve. Three club rugby matches were played during the period.
- The operational focus has been on renovating the playing surface ahead of the cricket season. This work has been completed satisfactorily.
- The New Zealand Government have declined to issue visas to the Zimbabwe cricket team resulting in the cancellation of the scheduled January test match. This will impact on Trust revenues for the current financial year.

Performance



Macro Key Performance Indicators

The following KPI's have been reported by the Trust.

| Measure | Annual Target | Quarter Target | YTD Actual |
|---|---------------|----------------|------------|
| No. of events | | | |
| - cricket | 11 | 0 | 0 |
| - other sports | 10 | 5 | 3 |
| - other | 5 | 0 | 0 |
| Cricket surface to international playing standard | | n/a | n/a |
| Event income | \$65,000 | n/a | n/a |
| Non-event income | \$274,000 | n/a | n/a |

The cricket surface, event income and non-event income KPI's are reported annually.

Financial Commentary

- Revenue for the quarter is in line with budget. Costs were under budget resulting in an operating surplus \$14,000 better than budget. This variance in costs to budget is expected to be a timing difference only.
- Officers have now agreed with the Trust a process to include in the accounts, the value of the 'in-kind' turf management services provided by the Stadium under the management agreement. The value of services provided in Quarter 1 was \$51,000 although this amount is not included in the Basin Reserve Trust accounts. The Trust will commence accounting for this activity in the Quarter 2 report.

Statement of Financial Performance

For the quarter ended 30 September 2005

| \$'000 | Q1 Actual | Q1 Budget | YTD Actual | YTD Budget | FY Budget |
|-------------------|-----------|-----------|------------|------------|-----------|
| Income | 99 | 98 | 99 | 98 | 317 |
| Expenditure | 43 | 56 | 43 | 56 | 384 |
| Operating surplus | 56 | 42 | 56 | 42 | (67) |

| | | | | | |
|------------------|-----|-----|-----|-----|-------|
| Operating margin | 56% | 42% | 56% | 42% | (21%) |
| Return on equity | 35% | 26% | 35% | 26% | (42%) |

Statement of Financial Position

As at 30 September 2005

| \$'000 | YTD Actual | 2004/05 Actual | FY Budget |
|-------------------------|------------|----------------|-----------|
| Current assets | 160 | 86 | 20 |
| Non-current assets | 148 | 148 | 147 |
| Current liabilities | 23 | 13 | 7 |
| Non-current liabilities | - | - | - |
| Equity | 285 | 221 | 160 |

| | | | |
|---------------|---------|---------|---------|
| Current ratio | 6.9 : 1 | 6.6 : 1 | 2.8 : 1 |
| Equity ratio | 93% | 94% | 96% |

Statement of Cash Flows

As at 30 September 2005

| \$'000 | YTD Actual | 2004/05 Actual | FY Budget |
|-----------------|------------|----------------|-----------|
| Operating | 58 | 83 | (59) |
| Investing | (19) | - | - |
| Financing | - | (25) | - |
| Net | 39 | 58 | (59) |
| Closing balance | 98 | 58 | 20 |

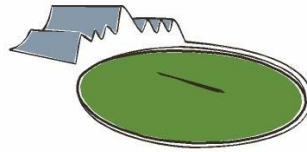
Note: FY Budgets are as approved in the Business Plan.

Contact officer:

Michael Hesp

Profile – Basin Reserve Trust

The Basin Reserve Trust was formally established on 24th February 2005 to manage and operate the Basin Reserve.



Basin Reserve Trust

The Trustees are appointed by Cricket Wellington (2) and the Wellington City Council (2), and they have appointed Cricket Wellington to undertake the day to day management role.

Entity Data

| | | |
|---------------------|--|---|
| Established | 24 February 2005 | |
| Board | Doug Catley (Chair) <i>(CW appointee)</i> Cr John Morrison Glenn McGovern Don Neely <i>(CW appointee)</i> | <i>Term expires:</i> Oct 07 31 Dec 06 |
| General Manager | Erv McSweeney <i>(Cricket Wellington)</i> | |
| Balance date | 30 June | |
| Number of FTE staff | 0 | |
| Website | | |
| Type of entity | Charitable Trust | |
| LGA designation | CCO | |
| By reason of | Board control: 50% of Trustees appointed by Council | |
| Council interest | \$180,000 | |
| Type of interest | Annual operating grant | |